

***Management Strategies in Athletic Training 5th
edition Konin Test Bank***

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1. Chapter 2 Quiz

What is the term for an athletic trainer's ability to influence the behavior of a superior?

- a. authority
- *b. counterpower
- c. personal influence
- d. position power
- e. personal power

2. Chapter 2 Quiz 2

What term refers to the aspect of power, granted to either a group or an individual, that legitimizes the right of that group or individual to make a decision for others?

- a. position power
- b. counterpower
- c. personal influence
- *d. authority
- e. personal influence

3. Chapter 2 Quiz 3

The honeymoon effect occurs when a newly hired athletic trainer is granted more authority to implement decisions than is standard in that position.

- *a. True
- b. False

4. Chapter 2 Quiz 4

The type of leadership that involves the simple exchange of one thing for another in a relationship between two people is

- a. transformational
- b. counterpower
- c. influential
- *d. transactional
- e. counteractional

5. Chapter 2 Quiz 5

What type of leadership transcends the day-to-day administrative requirements of operating an athletic

training program by elevating standards through the creative use of change and conflict?

- *a. transformational
- b. counterpower
- c. influential
- d. transactional
- e. counteractional

6. Chapter 2 Quiz 6

Whose ideas were the cornerstone of the Total Quality Management (TQM) movement?

- a. Douglas McGregor
- *b. W. Edwards Deming
- c. Kurt Lewin
- d. Mintzberg
- e. Henri Fayol

7. Chapter 2 Quiz 7

The element of the leadership process that involves planning, decision making, and coordination of a group of people's activities to implement a common goal is

- a. power
- b. authority
- *c. management
- d. Total Quality Management
- e. training

8. Chapter 2 Quiz 8

Which of the following forms of communication is the least effective?

- a. face-to-face communication
- b. telecommunication
- c. written communication
- *d. communication through a third party
- e. memo notification

9. Chapter 2 Quiz 9

Interference in the communication process is common and is inherent in all methods used to transmit a message.

- *a. True
- b. False

10. Chapter 2 Quiz10

The Peter Principle states that

- a. all athletic trainers should aspire to become managers
- *b. an athletic trainer may become a manager without adequate training
- c. policies and procedures should not be developed within the framework of a sports medicine team
- d. athletic trainers should use their power as leaders to implement policy
- e. influential leaders will be more effective administrative managers

11. Chapter 2 Quiz11

The level of listening that involves paying particular attention to specific kinds of information is

- a. directed
- b. exploratory
- c. passive
- *d. analytical
- e. attentive